

# ACCESS Company Overview

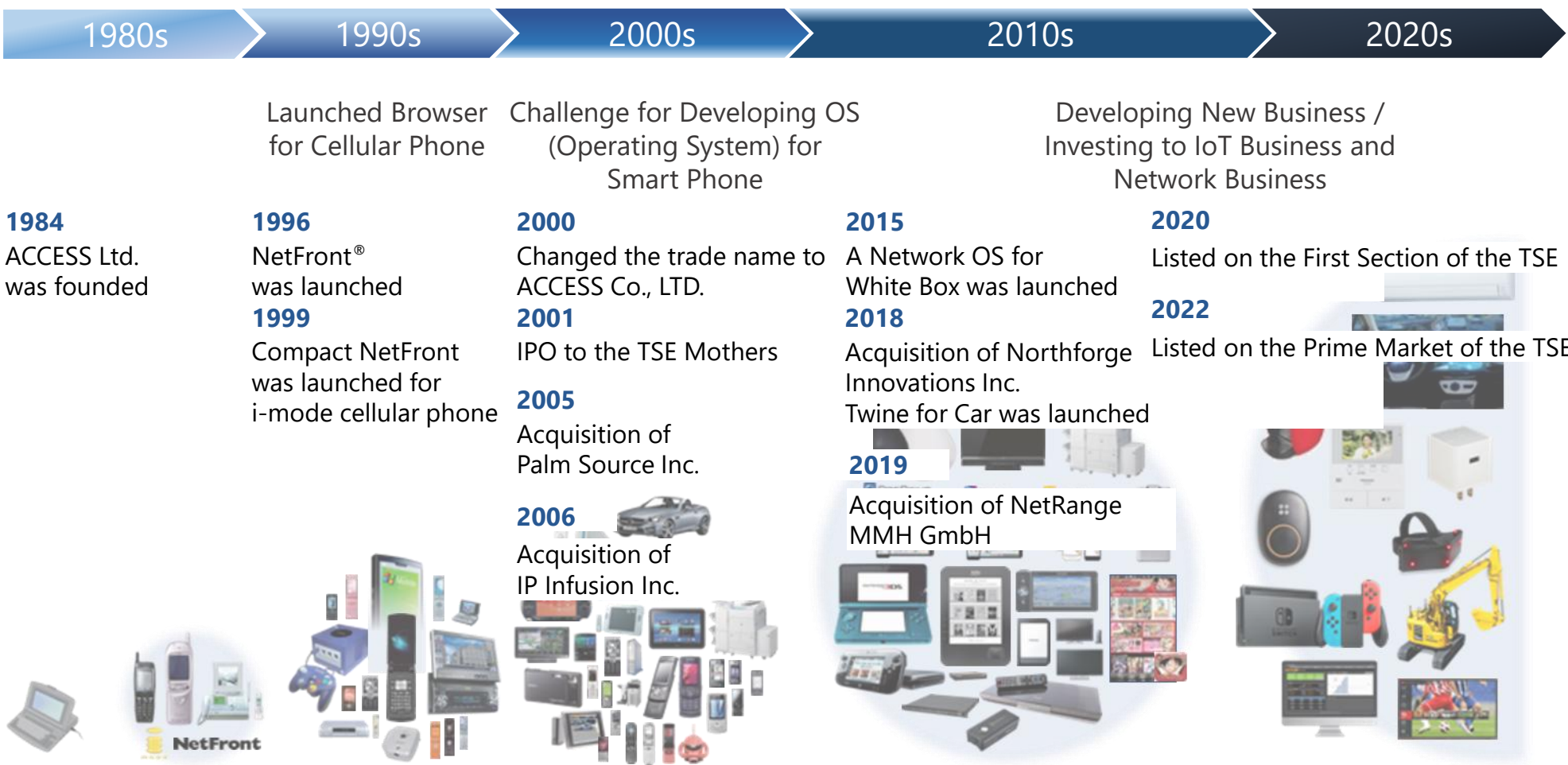


ACCESS CO., LTD.

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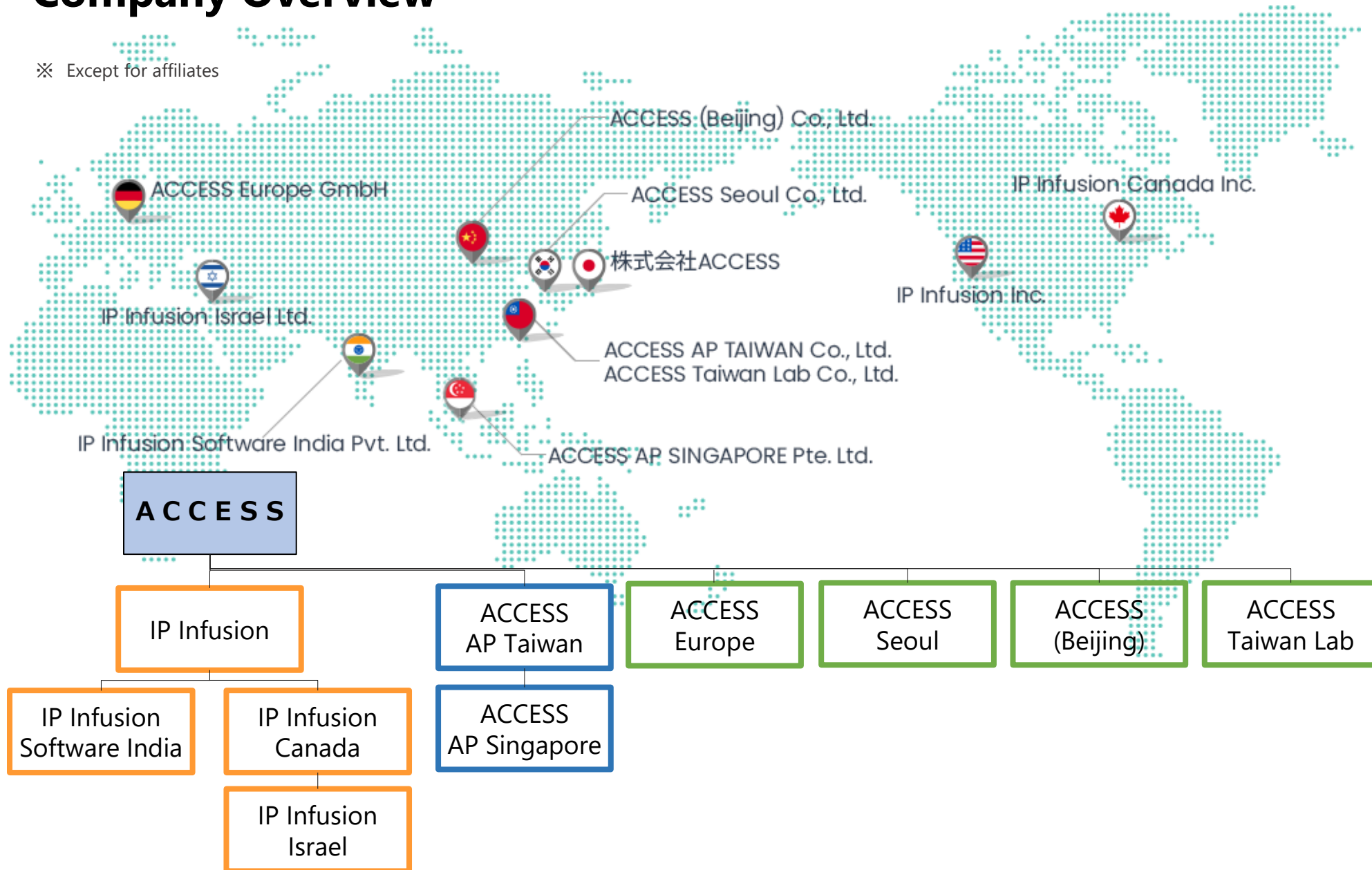
# History

Date of establishment	: February 1, 1984
Capital stock	: ¥ 17,179million (As of Jan,2025)
Net sales	: ¥ 15,930million (Resulted in FY 2024)
Number of employees	: Consolidated 830 Non-consolidated 317 (As of Jan,2025)



# Company Overview

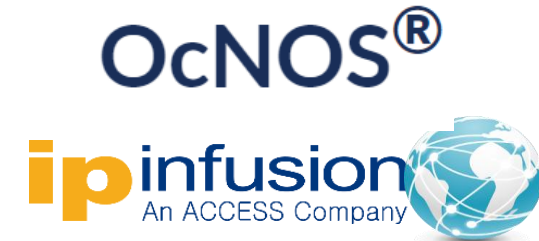
※ Except for affiliates



# Business Overview

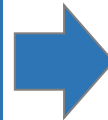
## Network

- Software development and sales of network equipment for communication carriers and data center
- Focusing on market expansion of network OS "OcNOS" as a leading white box company



## IoT

- Our core business is IoT professional services that can provide E2E/ one-stop development services by leveraging our strength in technology/architecture examination
- Develop in-house products such as location information solutions and energy management services



コンサルティング&ビジネスプロデュース



## Web Platform

- Realization of a society that connects the Internet and various devices by providing browser components using embedded software technology
- Promoting business development focused on video and content distribution platforms in the future



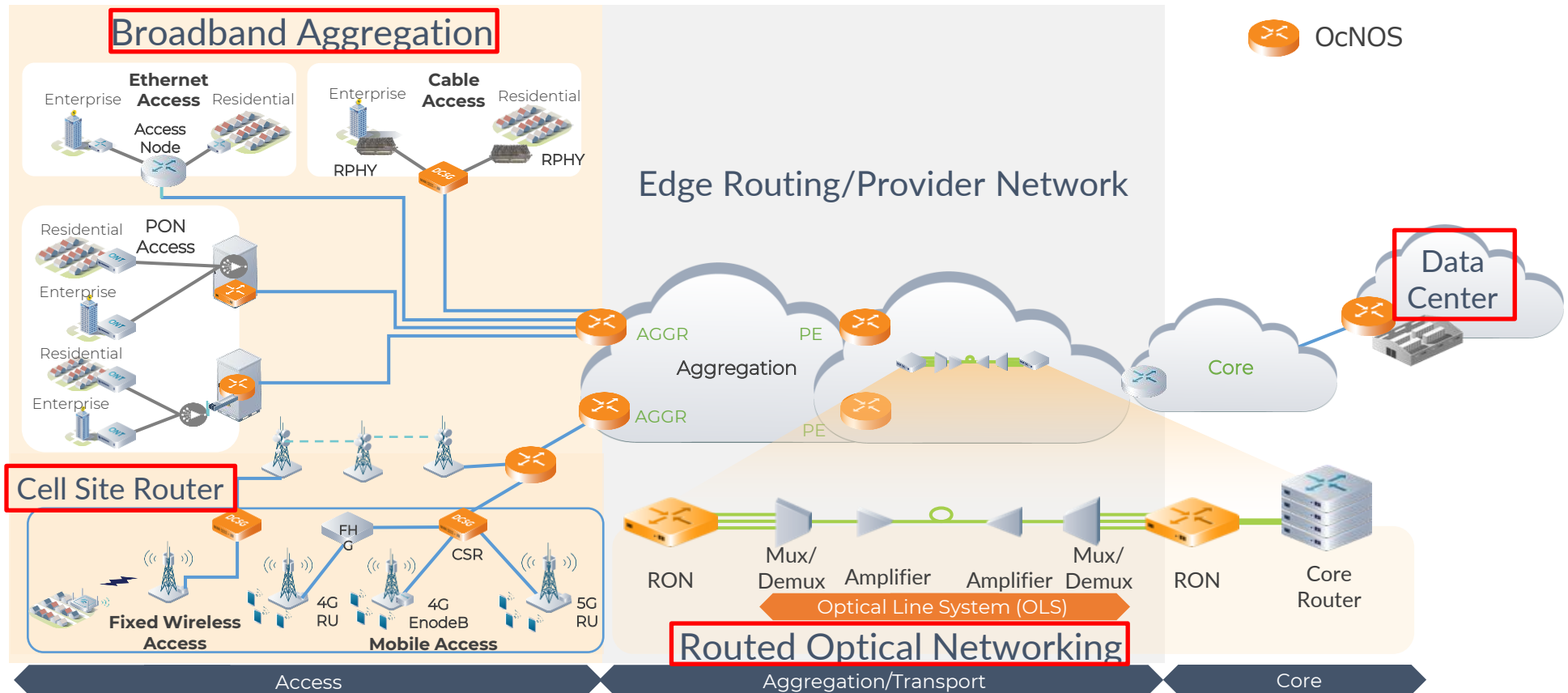
**NetFront® Browser**

 ACCESS TWINE™ 4CAR



# Network

Focusing on developing the white box market  
by providing the OS “OcNOS” for network equipment used  
by telecommunication carriers and data center



Network switch: Network device that connects networks

White box (switch) : network switch that is not pre-integrated with network operating system

OcNOS: Network OS equipped with router and optical transmission functions installed in the white box

# Network : Transition to white-box solutions

White box solution is progressing as a means of reducing network infrastructure investment costs and liberating from vendor lock-in.

What is white box?

A network switch for which software and hardware are supplied separately, in contrast to conventional network switches with integrated software and hardware



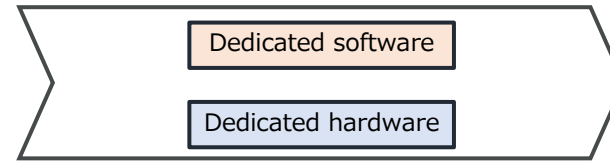
Appeal of white box to users (telecommunication carriers, data center operators, etc.)

**Cost reductions**

**Greater flexibility in operations**

Conventional network switches: provided as a set of dedicated hardware and software

Network equipment vendors



Telecommunication carriers, data centers, etc.



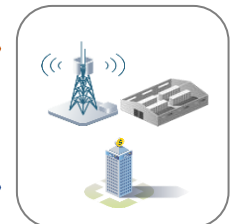
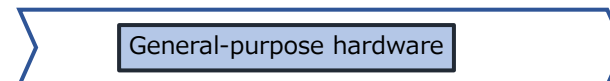
Whitebox network switches: general-purpose hardware and software are provided separately

**ipinfusion™**  
An ACCESS Company

Software vendors for Whitebox



ODM hardware vendors

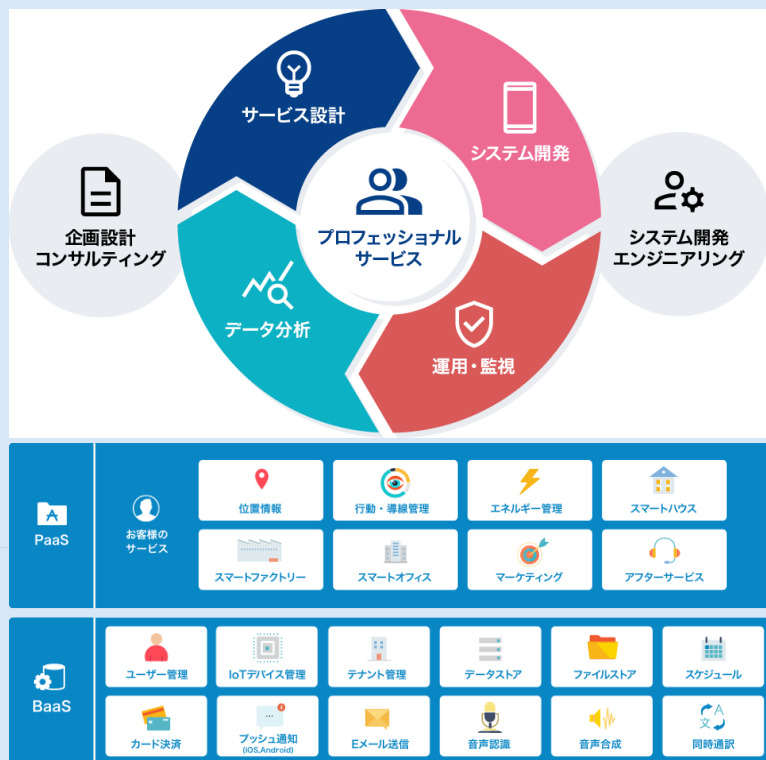




## Providing one-stop services and in-house solutions that can meet various DX demands

### Professional service

Providing services that support the DX in various ways, from business consultation to development and platforms



### Main Service

### In-house solution

- Capable of providing solutions
- Location information utilization by "Linkit" "WAVEE+"
- Energy visualization using "POWERGs"

Linking chat and maps



Computerization of power data from energy management equipment



### Other

Cross-border EC solution  CROS

Providing "CROS" a platform that supports EC services in Taiwan and other Asian regions

# Web Platform

Providing embedded software products for smart devices, information appliances, and other devices in domestic and overseas markets

Providing browser components



## NetFront® Browser

- Enables connection of various electronic devices to the Internet
- About 80% of TVs in Japan are equipped with some kind of ACCESS product
- Track record of doing business with four of the world's top 10 automotive manufacturers in the in-vehicle field

In-vehicle/TV content distribution platform



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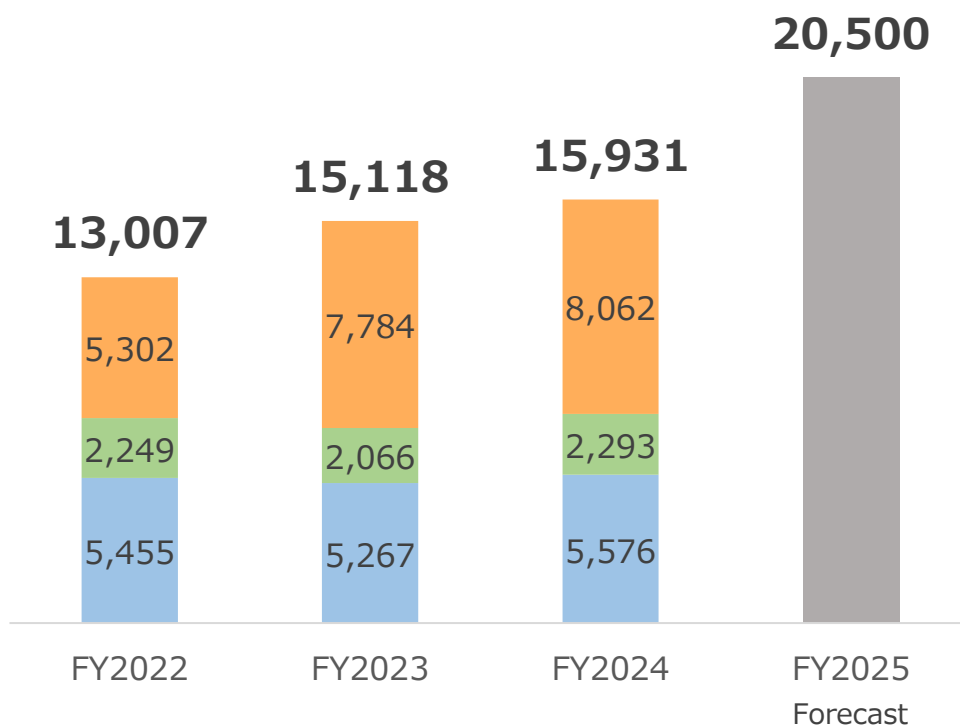
- Providing a platform that enables various content distribution for in-vehicle and TV



# Overview by Segment

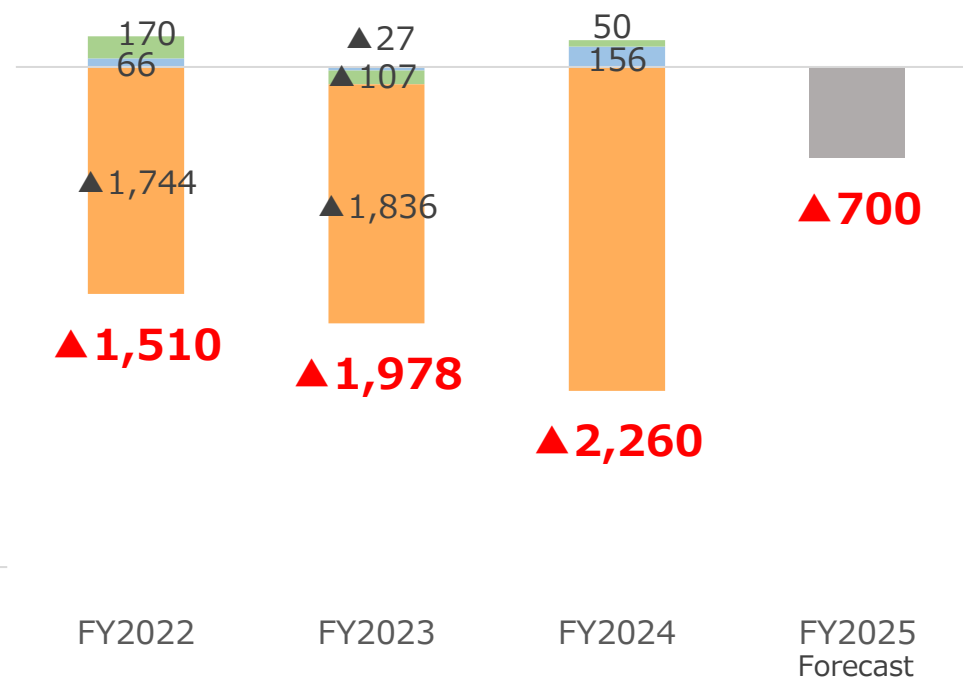
Net sales by segment (JPY Million)

IoT Web Platform Network



Operating Profit by segment (JPY Million)

IoT Web Platform Network






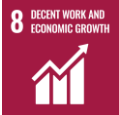



# SDGs/ESG-related Initiatives

## Basic Policy

Based on our vision statement of being an independent research and development oriented company that continuously innovates globally with technology, intelligence, creativity and audacity, we aim to contribute to social transformation and new value creation by continuing to develop and provide technologies and products that support IoT. Moreover, we have built a globally scaling business model that does not suffer from galapagosization, aiming to improve corporate value.

We will continue to work to realize these goals, incorporate Sustainable Development Goals (SDGs) and ESG into our management, and promote initiatives to realize a sustainable society.

Classification	Main initiatives	Related SDGs/ESG
<b>【Environment】</b> Through our business activities, we will contribute to the realization of a sustainable society that balances social and economic development with the maintenance and conservation of the global environment by promoting initiatives aimed at resolving various social issues, including environmental load reduction	<b>Initiatives to reduce greenhouse gas emissions and conserve energy</b> <ul style="list-style-type: none"> <li>• Disclose climate-related information based on TCFD recommendations (in preparation)</li> <li>• Reduce the environmental load of offices</li> <li>• Comply with environment-related laws and regulations and provide education</li> </ul> <b>Initiatives through business</b> <ul style="list-style-type: none"> <li>• Develop energy management solutions</li> <li>• Promote the introduction of white box solutions to data centers and develop low-power switches and routers, etc.</li> </ul>	  
<b>【Social】</b> We will formulate a basic policy for human resource management and a basic policy for intellectual property in order to realize our corporate philosophy	<b>Initiatives related to human capital</b> <ul style="list-style-type: none"> <li>• Respect for human rights</li> <li>• Promote diversity</li> <li>• Develop human resource and create comfortable working environments</li> <li>• Implement initiatives for health and safety</li> </ul> <b>Initiatives related to intellectual property</b> <ul style="list-style-type: none"> <li>• Build a system for managing and promoting intellectual property</li> <li>• Respect for the intellectual property of other companies</li> <li>• Provide continuous education on intellectual property</li> </ul>	   
<b>【Governance】</b> We will implement measures to strengthen and enhance governance in order to improve corporate value	<ul style="list-style-type: none"> <li>• Build a system to strengthen corporate governance</li> <li>• Implement periodical evaluations of the effectiveness of the Board of Directors</li> <li>• Establish a decision process for executive remuneration that ensures fairness and transparency</li> <li>• Enhance internal control through the implementation of company-wide risk identification and monitoring by the Compliance and Risk Management Committee</li> <li>• Establish various reporting desks</li> </ul>	